

Midwest Multi-State Managed Care Symposium

Aug. 3-4, 2026

Hyatt Place Kansas City/Lenexa City Center
Lenexa, KS



Agenda

Monday, Aug. 3

- | | |
|----------|--|
| 12:30 pm | Welcome & Introductions |
| 12:45 pm | Opening Topic:
From Adversarial to Strategic: Redefining Hospital-Payer Relationships
<i>Shawn Stack, Forvis Mazars</i> |
| 1:45 pm | Navigating Medicaid: Policy Shifts and Reimbursement Realities
<i>Steve Perlin, LS Point</i> |
| 2:30 pm | Break |
| 2:45 pm | The Reality of Payer Negotiations: What Worked, What Doesn't, and What We'd Do Differently – Panel Discussion/Presentation
<i>Ericka Beeler, Beeler Consulting, LLC</i> |
| 3:30 pm | Payer Provider Collaboration: Surviving the Revenue Cycle AI Arms Race
<i>Chris O'Dell, Turquoise Health</i> |
| 4:15 pm | Hospitals vs Health Plans: Where the Legal Battles are Headed
<i>Christopher Kenny, King & Spalding Law</i>
<i>Dana Berkowitz, King & Spalding Law</i> |
| 5:00 pm | Cocktail Reception |
| 6:00 pm | Dinner (on your own or with your state attendees) |

Tuesday, Aug. 4

- | | |
|---------|----------------------|
| 7:30 am | Breakfast |
| 8:15 am | Welcome, Day 1 Recap |

- 8:30 am Medicare Advantage Updates: What Hospitals Need to Know
Bob Paskowski, PYA
Kathy Reep, PYA
- 9:30 am Who's Making the Grade? A Look at Payer Performance
Travis Gentry, Hyve Health
Kellie Hooper, Hyve Health
- 10:15 am Break
- 10:30 am Out of Network Planning- Leveraging Your Clinical Teams to Communicate Continuity of Care
Michael Hildebrand, Jarrard
Teresa Hicks, Jarrard
- 11:30 am Lunch
- 12:30 pm Cutting Out the Middleman? The Future of Direct Employer Healthcare Contracts
Jeff Andersen, Centrus Health Direct
- 1:30 pm Panel Discussion-The Employer Perspective: The Next Frontier in Hospital Partnerships - facilitated by Jeff Andersen
JE Dunn Human Resources, Kansas City, KS
Garmin Industries Employee Benefits, Olathe, KS
Kan Equip Ag Sales Human Resources, Wamego, KS
KC School District, Overland Park, KS
- 2:30 pm Break
- 2:45 pm Attendee Roundtable Discussion
- 3:30 pm Adjourn

Register Now | Midwest Managed Care Symposium (August 3–4)



Join us August 3–4 in Kansas City for The Midwest Managed Care Symposium, a two-day, multi-state convening of hospital finance, reimbursement and managed care leaders focused on the evolving payer landscape. Bringing together organizations from across Kansas, Missouri, Nebraska, Arkansas, Oklahoma and Texas, the symposium provides timely insights on regulatory changes, price transparency, contracting strategies and reimbursement trends. Attendees will gain practical tools and forward-looking perspectives to navigate increasing complexity, strengthen payer relationships and position their organizations for long-term financial sustainability.

Register Here: <https://square.link/u/PL8m0aK8>

Registration Fee: \$150 per attendee

The agenda is being finalized and will feature timely insights on payer strategy, price transparency, federal policy updates and the evolving financial experience in health care. We have secured a room block at the host hotel. We encourage you to register and reserve your room early, as space is limited.

Hyatt Place Kansas City / Lenexa City Center

8741 Ryckert Street
Lenexa, KS 66219

Booking Link: [Hyatt Place Lenexa: Kansas Hospital Association - Managed Care Symposium](#)

Group Code: G-KSHA

Cutoff Date: 7-13-2026

Please contact the KHA Education Department (785) 233-7436 or mwilley@kha-net.org if you have any questions.

Thank you,

Hayley

Hayley Finch-Genschorck
Senior Director of Education
Kansas Hospital Association
215 SE Eighth Ave.
Topeka, KS 66603
(785) 233-7436
hfinch@kha-net.org