Thinking about the Future
Board Discussion Questions

Do we currently look at quality, patient satisfaction and financial measures at each board meeting? Do we benchmark against ourselves and others?

Have we compared our community health needs assessment to our current services offered? What does our community really need? Who are we partnering with on the CHNA? Are there other groups that should be engaged? Have we incorporated the CHNA into our strategic plan?

Do we have a strategic plan? Do we review/update it on a regular basis?

Do we have access to capital?

Have we implemented efficiency strategies such as Lean?

How would a decrease in local tax support affect us?

Do we believe that we will need to take on payment risk in the next 3-5 years?

How are our community demographics and economy expected to change in the next 5-10 years? Do we have strategies to adapt to meet the needs of our community?

Do we believe our ability to attract and retain providers will get significantly more difficult? Do we need to change our recruitment strategies?

Do we know the key health partners in our community?

Do we have a strategy to address organizational affiliation or partnership opportunities?

How do we continue to maintain access to care in our community?

Do we need to consider transitioning to a different model?
Key Facts You Should Know About Your Hospital

- Average daily census
- Days of cash on hand
- Operating margin
- Gross days in accounts receivable
- Amount of local tax support
- Payer mix
- The hospital’s economic impact on the community
- Population of your service area/county
- The condition of your physical plant
- Physician/provider supply for the next five years
- The biggest health needs of your community
- The nearest providers of care that are not affiliated with you