Welcome to Associated Purchasing Services

Optimizing Supply Chain Solutions for Kansas and Missouri

APS is Dedicated to You

Saving your facility money is our number one priority. Experienced Associated Purchasing Services (APS) client services representatives are your partners in savings, working directly with your staff to manage contracts and ensure the most current pricing and terms. If you encounter vendor or pricing issues, your APS client services representative will quickly and efficiently work on your behalf to find a solution.

APS FAQs

Who qualifies to be an APS Participant?
- Acute Care Facilities
- Community Organizations
- Medical Clinics/Health Centers
- Rehabilitation Facilities
- Long-term Care Providers
- Educational Facilities
- Imaging Centers
- Research Facilities
- Surgical Centers
- Physicians

All Kansas and Missouri state Health Information Technology (HIT) Regional Extension Center (REC) participants are automatically APS Participants at no cost.

What types of contracts does APS offer its Participants?

Regional Connection: APS develops regional contracts, providing access to products and services that are not typically available through national purchasing groups. These agreements often include non-clinical products that are priced or serviced more competitively at a local level. APS has robust product and service offerings at the regional level.

National Link: APS offers access to the MedAssets national contract portfolio of more than 650,000 line items. The MedAssets portfolio provides convenient access to competitive contracts covering the majority of healthcare products and services. To utilize MedAssets, contact APS.

Are APS Participants obligated to use particular contracts?

There are no contracts in the APS or MedAssets contract portfolios that are mandatory for any Participant. However, many of the agreements include incentives for Participants to maximize their savings through focused commitment.

What services are provided by the APS staff?

An APS client services representative is assigned to each APS Participant. The client services representative will assist your department leaders in their efforts to analyze and implement those contracts that have proven to contribute the greatest benefit to our Participants. In many cases, we can perform cost studies that assist your decision-making process. Staff is also prepared to help with communications to the suppliers and will alert you to problems experienced by your peers. If your facility is a REC participant, your REC Practice Consultant is your designated APS representative.

How are contracts awarded?

Contracts typically result from a competitive bidding process. Once responses are vetted by APS staff, they are reviewed and approved by one of five departmental contracting committees.

How is APS governed and staffed?

A volunteer Board of Directors appointed by the Health Alliance of MidAmerica governs APS. Staff is made available through a management contract with the Kansas Hospital Association.

Contact APS

Toll Free (888) 941-2771  Local (913) 327-8730
For access to contract vendors and members only pricing, visit www.apskc.org.

Welcome to Associated Purchasing Services

APS is the group purchasing organization owned by the Kansas Hospital Association (KHA) and the Missouri Hospital Association (MHA). Now that you are an APS Participant, your facility can begin saving money on products and services through more than 50 strategic contracts. This includes access to APS Staffing, which partners with 30 qualified staffing firms to help you develop staffing solutions. Let APS put you on the path to savings today!

The Path to Savings is Easy and Convenient

▸ Step 1
Visit www.apskc.org for log in information. If you don’t have a user ID and password, choose “Register” to create a new user ID and password.

▸ Step 2
Search vendor contracts either by category or vendor name. Click on the vendor name, and you will be directed to a dedicated vendor page with all the information you need, including contract pricing and terms, sales representative contact information and other details.

▸ Step 3
Using the sales representative contact information listed for each vendor, place your order directly with the vendor. You must inform the vendor that you are an APS Participant to receive contract pricing.

To use the APS Staffing services, call (913) 327-7605 or visit www.apsstaffing.org.
About Associated Purchasing Services

APS increases contracting efficiency and reduces overhead costs for Participants by coordinating the research and development of product and service contracts. Based on the combined purchasing power of our Participants, we negotiate discounts for our Participants and pass along the savings. APS offers decades of combined experience in materials management, respiratory therapy, dietary services, healthcare management and engineering.

To deliver comprehensive supply chain solutions, APS partners with the healthcare industry’s national group purchasing organization (GPO) leader, MedAssets. All MedAssets Affiliates, such as APS, are focused and intent on delivering the highest quality and the broadest range of products and services in the most efficient, cost effective manner. The MedAssets contract portfolio offers access to more than 1,500 manufacturer agreements. As an APS Participant, your organization has the added benefit of accessing the MedAssets contract portfolio at no additional cost.

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Saving You Money is our PRIORITY

Getting STARTED