

Kansas TEAM Update

October 2025





1

Shifting Focus to Value Based Care

Fee-for-Service vs. Bundled Care

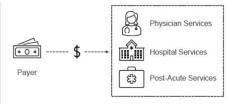
Realigning Incentives

The FFS model incentivizes providers to deliver a large volume of services without responsibility for the overall cost of care. In contrast, the value-based approach aims to adjust incentives by rewarding providers for delivering efficient care while maintaining quality.



Fee-for-Service Model (DRG Reimbursement)

In the FFS model, providers receive payment for each individual service, which may lead to increased expenses and disjointed care for patients and a focus on volume rather than quality or outcomes.



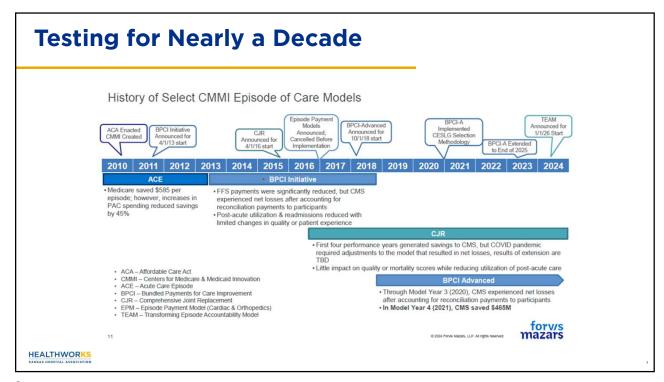
Bundled Care Approach

Under a bundled care approach, healthcare providers are held accountable for the total cost of care by establishing a target price for the total cost services expected to be needed over a period of time and reconciling against total spend to recoup overspending or pay providers a bonus for underspending.

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Model Selection

- 188 CBSAs selected to participate
- More than 700 hospitals
- Approximately 200,000 cases per year
- \$481 M in expected savings
- Five hospitals in Kansas
 - · Lawrence Memorial Hospital
 - HaysMed
 - Hutchinson Regional Medical Center
 - Summit Surgical (Hutchinson)
 - The University of Kansas Health System Great Bend Campus

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Facts at a Glance TEAM Overview 30-day episodes Five-year mandatory bundled Focus on surgical care payment model · Five inpatient/outpatient surgical · Participants responsible for total · Duration: 1/1/2026-12/31/2030 episode groups selected cost of care for the inpatient stay/outpatient procedure plus 30 · Selection based on geographic · Site-neutral target prices for spinal days post-discharge regions fusion and LEJR · Revenue cycle is not disrupted · Medicare FFS Population Only ঞ্জি Key Model Requirements ⚠ Glide path to risk Relationship to other APMs · Medicare ACO beneficiaries can · Upside only in year one · Notify beneficiaries of participation trigger TEAM episodes in TEAM • 5% - 20% downside risk in subsequent years based on hospital · No Recoupment between models · Provide referral to primary care before discharge · Gains/losses will be tied to quality performance forv/s mazars © 2024 Forvis Mazars, LLP. All rights reserved HEALTHWORKS

Episode Groups

Episode Category	Billing Codes
Lower Extremity Joint Replacement (Inpatient & Outpatient)	MS-DRG 469, 470, 521, 522 HCPCS 27447, 27130, 27702
Surgical Hip & Femur Fracture Treatment (Inpatient)	MS-DRG 480, 481, 482
Coronary Artery Bypass Graft ("CABG") Surgery (Inpatient)	MS-DRG 231, 232, 233, 234, 235, 236
Spinal Fusion (Inpatient & Outpatient)	MS-DRG 402, 426, 427, 428, 429, 430, 447, 448, 450, 451, 471, 472, 473 HCPCS 22551, 22554, 22612, 22630, 22633
Major Bowel Procedure (Inpatient)	MS-DRG 329, 330, 331

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7

Episodes of Care

What Is Included in an Episode of Care?

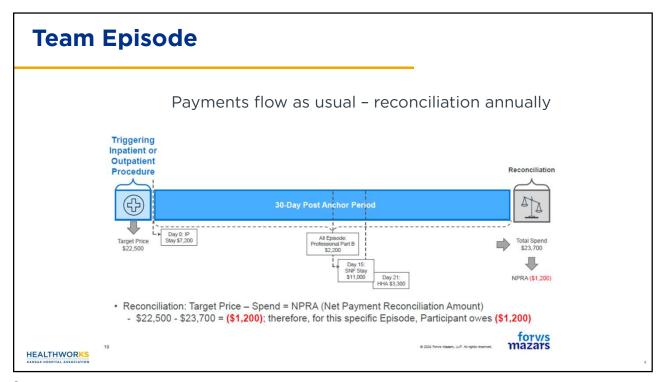
- Total-cost-of-care for episodes during the initial hospitalization (or procedure for OP episodes)
- Almost all expenditures are included; there are some pre-determined exclusions
- Patients may receive services anywhere & all sites of care are included
- Services are prorated if they straddle episode end dates
- · Revenue cycle is not disrupted



10

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9

Key Details

- Only Medicare FFS patients
- Limited set of conditions
- 2026 IPPS Rule eliminates 3-day stay for skilled care for TEAM episodes
- Quality measures linked to financial payments

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CAH Strategies

- Examine on an annual basis how many patients/swing bed days could be impacted for your hospital
- Look for alternative ways to capture the lost revenue i.e. other types of SB patients, outpatient services
- Be a willing partner to mange the length of a swing bed stay
- Have quality data to show your outcomes
- Assist with patient and provider education help set expectations

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11

Discussion



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