



KAHRMM

Kansas Association for Healthcare
Resource & Materials Management



JUNE 2019

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The article below was taken from AHRMM's Member Benefits email received June 12th. To take advantage of this feature, as well as all AHRMM member features, please join AHRMM today.

AHRMM Connect Online Community

Connect with your colleagues in this exclusive online community for members to learn, share, and interact peer-to-peer. Engage with other health care supply chain professionals, exchange ideas and learn new approaches and perspectives.

If you haven't already done so, visit [AHRMM Connect](#) and create your profile today!

We understand that you value networking and educational opportunities, and we want to facilitate even more networking and idea sharing throughout the year.

CQO Article

The following CQO information is an excerpt from an article entitled *Cost, Quality and Outcomes* found in [The Journal of Healthcare Contracting website](#). Please log into the site, to read the full article.

Utilization and standardization. Providers are using outcomes, quality, and cost data to establish best practices in patient care, says Schiller. Evaluating clinical practice across a set surgical procedure is a prime example. Data helps the provider recognize supply utilization, patient quality, and the outcomes impact to the organization. Analyzing the clinical variations and identifying where those variations can be standardized lead to a best demonstrated practice. 'CQO is really at the heart of this'.

President's Message

By Craig Rohleder

Hello again KAHRMM members! If you were able to make it to Salina on June 10th and 11th for our Annual "Summer Sessions" and "Drive for Education," you were treated to a memorable experience. The weather during the Drive for Education was some of the nicest weather that I remember for that event. Additionally, Lisa was able to set up some really good presenters who provided the attendees with useful information. Topics ranged from the "AHRMM Experience" to "Equipment Maintenance Programs" and "Linen Management" to "Surgical Solutions for Smoke Management and Electro Surgery." The venue was again very conducive to learning.

Thanks for your hard work Lisa, Randy, Dale and Luanne, and thanks to those of you who attended the event.

I hope many of you are preparing to attend the upcoming AHRMM convention in San Diego at the end of July. If you are unable to attend the AHRMM conference, I hope you are able to attend the Central Plains Expo in October. We want to do something special at the CPE, this year, since it's KAHRMM's 40th Anniversary as an organization. Please budget for one or both of these events.

Thank You.



2019 Calendar of Events

July 28-31
AHRMM Conference
San Diego, CA

Aug. 23
Third Quarter Board Meeting
Hays

Oct. 6-12
National Healthcare Supply Chain Week

Oct. 9
Fourth Quarter Board Meeting
Wichita

October 10-11
Central Plains Expo
Wichita

November (TBD)
Fall Lunch & Learn
McPherson

MEMBERSHIP ARTICLE

By Michael Morgan

There are many reasons for joining fraternal, service and professional organizations. We each have to evaluate the reasons for joining and decide whether these reasons are meaningful enough to draw us into these groups. Reasons for joining KAHRMM are no different. Below is a list of reasons we may find important or beneficial when considering our membership in KAHRMM. Please review the list to refocus on why you may have joined and why you continue to belong. Feel free to share this list with other supply chain associates in your hospital or in your region.

Professional Development

KAHRMM offers professional development via workshops, publications and information easily accessible on the KAHRMM website. Members stay informed of industry trends in the rapidly changing health care environment.

Networking

KAHRMM provides numerous opportunities to connect with others in both professional and social settings through Lunch and Learns, vendor trade shows, committee meetings, as well as annual conferences held throughout the state.

Scholarships

KAHRMM provides numerous scholarships for members to attend chapter (state) and national educational events.

Leadership Growth

KAHRMM provides development opportunities for healthcare supply chain professionals through chapter leadership and committee membership.

Mentoring

KAHRMM provides opportunities for members to mentor individuals new to the field of healthcare supply chain. Members also share their knowledge and expertise during educational functions throughout the year.

Broaden Your Knowledge

KAHRMM provides a conduit to the national organization, AHRMM, allowing members access to webinars, publications, listservs, knowledge center and open forums at the national level.

Community Service

KAHRMM strongly believes in sharing its resources of time, talent and treasure. Members volunteer annually to staff the Special Olympics State Basketball Tournament. The chapter also provides ongoing support of Project Perfect World through annual donations of supplies and equipment.

Diamond Chapter

KAHRMM has maintained AHRMM's highest chapter recognition level for the last eight years with active participation in providing education and information to its members.



The following article was taken from the [June 21, 2019 issue of Current Report](#) published by the Kansas Hospital Association. Please login to [KHA's website](#) for other Kansas health care-related topics.

New Partnership Offers Enhanced 340B Compliance and Savings Opportunities

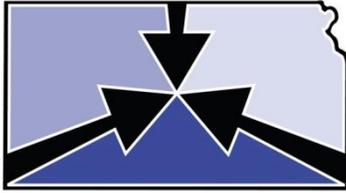
Hospitals and other providers participating in the federal 340B drug pricing program can now align with a qualified Associated Purchasing Services vendor to strengthen their program compliance and boost 340B savings.

Rx Solution Partners specializes in 340B compliance and referral savings capture. The company helps organizations tighten 340B guideline adherence to withstand potential Health Resources & Services Administration audits. RSP also uses automated solutions to identify unrealized 340B savings opportunities available through existing referral relationships. Many provider organizations traditionally have been reluctant to pursue 340B referral claims due to uncertainties about appropriate compliance.

RSP serves all 340B eligible organizations, including sole community, disproportionate share, children's and Critical Access Hospitals, as well as federally qualified health centers, tribal health centers and the full spectrum of designated specialized clinics. By focusing strictly on 340B referrals, RSP helps qualified entities capture the maximum savings available through the program. Results can be significant: on average, RSP clients see an increase of 15 percent in 340B savings. This translates into an average of \$25,900 a month per pharmacy, with the largest organizations generating up to \$60,000 in found money per month.

"Our objective is to help eligible organizations increase their 340B savings in a manner that ensures 100 percent, continual compliance with existing HRSA guidelines," said Aaron Lott, Pharm. D, the audit and entity relations partner with RSP. "We look forward to assisting hospitals and other providers across Missouri and Kansas in taking full advantage of this important program."

To learn more about the RSP's 340B solutions, contact [Dennis George](#), CEO, APS or [Steve Poage](#), CEO, KHSC.



KAHRMM

Kansas Association for Healthcare
Resource & Materials Management

Allied with the Kansas Hospital Association



2019 Membership Form

Active, voting memberships are available to persons professionally engaged in health care purchasing, resource or materials management; group purchasing organizations; as well as medical manufacturers, vendors or distributors. Membership may also be obtained by those professionals in other healthcare related settings not mentioned.

KAHRMM _____ \$45.00 _____ \$55.00 (after March 31, 2019) **Renewal or New Member** (circle)

KAHRMM is a chapter affiliate of AHRMM, and has been recognized as a diamond chapter, the highest designation, for 5 years straight.

KAHRMM / AHRMM One-check option: AHRMM membership is not required for KAHRMM membership; however, as a service to our membership, KAHRMM will coordinate your AHRMM membership renewal payment. Select your KAHRMM and AHRMM membership options, and send one check to KAHRMM for the total amount. When your AHRMM membership is due to renew, send your AHRMM membership renewal notice / invoice to the KAHRMM Treasurer and your AHRMM dues will be paid.

Note: Due to the initial AHRMM membership questionnaire, new AHRMM applicants are encouraged to join on-line at the AHRMM website (www.AHRMM.org). After your first year of AHRMM membership is complete, use the One-check option to renew your AHRMM membership.

AHRMM Membership Categories (Select one category - [see AHRMM website for membership category descriptions](#))

Supply Chain Provider _____ \$165.00 Affiliate/Supplier _____ \$240.00 Military _____ \$165.00
Supply Chain Executive _____ \$220.00 Young Professional Associate _____ \$135.00
Full-time Student _____ \$109.00 Retiree _____ \$109.00

AHRMM FELLOW: Year Earned _____ AHRMM CMRP: Year Earned _____
Additional Certifications: _____

TOTAL AMOUNT: _____ (total amount should include AHRMM dues if renewing AHRMM membership)

I hereby apply for membership in KAHRMM and/or AHRMM and certify that I meet the membership requirements.

Name: (please print) _____ **Title:** _____

Name of Hospital or Employer: _____

Address: _____ **City:** _____ **State:** _____ **Zip Code:** _____

Work Phone: _____ **Home Phone:** _____

Cell Phone: _____ **Fax Number:** _____

E-mail _____ **County** _____

Applicant's Signature: _____ **Date Submitted** _____

Hospital Employee: Y / N

Healthcare Vendor: Y / N

PLEASE MAKE CHECKS PAYABLE TO KAHRMM, AND MAIL TO:

Salina Regional Health Center
Attn: Chrissy Fink, RN, CMRP
Materials Management
400 South Santa Fe, PO Box 5080
Salina, KS 67402-5080