



KAHRMM

Kansas Association for Healthcare
Resource & Materials Management



DECEMBER 2018

INSIDE THIS ISSUE:

- PRESIDENT'S MESSAGE
- KAHRMM MEMBERSHIP
- KAHRMM CALENDAR OF EVENTS
- COST, QUALITY AND OUTCOMES (CQO)
- DECEMBER ARTICLE
- AHRMM UPDATE
- KAHRMM MEMBERSHIP APPLICATION
- [KAHRMM MEMBERSHIP SPREADSHEET \(LINK\)](#)

President's Message ***By Corey Schmidt***

Happy Holidays! 2018 has come and gone. It's near time for resolutions like going to the gym more often, eating healthier, and being a more active KAHRMM member! Maybe that last one isn't typical, but if you're reading this article, I hope you will consider it. I am passing off the presidential duties in 2019 to the very capable Craig Rohleder, who has already shared with me some of the great things he has planned. 2019 is sure to be another great year as we celebrate 40 years as an organization!

Since this is my last presidential message, I want to thank you all for electing and putting up with me! What were you all thinking? Hopefully you are still reading this like you have all of my messages this year! Right!?! We are all busy, tasked with saving money for our facilities, but KAHRMM is probably one of the best cost, quality, value analysis bargains available to you.

I suggest you utilize the network we have across the state, learn from each other, and it will pay dividends throughout your career. You might meet some pretty cool people along the way, and build lifelong friendships!

Happy Holidays! See you all in 2019!

KAHRMM Membership ***By Craig Rohleder***

This is the last KAHRMM Membership article for 2018. Let me say it has been my pleasure to serve you this year as your membership chair. You all have made the job easy. I am requesting that everyone provide as much support for Mike Morgan next year as much as you've supported me.

I also want to say "Thanks" to all of the new members. You've had a year to get familiar with KAHRMM. So next year, I ask you to step up and help the organization in any way that you can. There are a lot of ways to help. Normally, it only takes a little time to assist. Below are some examples of ways you can participate:

- Submit a short article about your hospital for one of the monthly newsletters.
- Volunteer to find an instructor for the Summer Session or the Central Plains Expo.
- Volunteer to present on an area of Supply Chain that you've mastered and want to share with our members.
- Volunteer to assist during planning or set up of the Summer Session programs.

Please consider helping in 2019. I hope you all have a Joyful and Blessed Christmas and a Safe and Prosperous 2019.



2019 Calendar of Events

January (TBD)

First Quarter Board Meeting

Hays

March 15-16

Special Olympics Basketball Tournament

Hays

June 9

Second Quarter Board Meeting

Salina

June 10

Vendor Recognition and Drive for Education

Salina

June 11

Summer Education Sessions

Salina

July 28-31

AHRMM Conference

San Diego, CA

August (TBD)

Third Quarter Board Meeting

Hays

October (TBA)

National Healthcare Supply Chain Week

Oct. 9

Fourth Quarter Board Meeting

Wichita

October 10-11

Central Plains Expo

Wichita

Cost, Quality and Outcomes (CQO)

The article below is a brief excerpt from the AHRMM website's *2018 AHRMM Cost, Quality, and Outcomes (CQO) Report on the Clinically Integrated Supply Chain* (Member-Only Access). For access to the entire article and many other CQO resources, you are encouraged to join AHRMM, so you can access the information on the [AHRMM website](#) anytime.

Redesigning Sepsis Care for Better Outcomes — Ochsner Health System

The primary driver for readmissions and a leading cause of mortality in U.S. hospitals, sepsis was considered a challenging but necessary area of focus for Ochsner Health System's care redesign efforts. Supply chain plays a consultative role in the physician-led organization that recognizes the importance of cross-functional collaboration when developing new initiatives to impact patient care. By redesigning the sepsis care pathway, Ochsner has standardized processes for treatment based on national three-hour and six-hour bundles for perfect care, increasing compliance by up to 90 percent.

Sustainability and Standardization Drive Value — Stanford Health Care

In order to consistently deliver optimal patient outcomes, hospitals and health care systems need sustainable and repeatable processes, including in supply chain. To support efforts to lower the overall cost structure of the organization while maintaining its exceptional record of quality care, Stanford is transforming its supply chain to ensure clinicians have products that deliver the highest value to patients. Tighter integration between clinical and supply chain systems, along with data standardization and analytics, is enabling a new value-based approach to product selection, while leveraging clinician expertise for process improvement.

December Article By Chrissy Fink

This article is made up of excerpts from the December 2018 *Healthcare Purchasing News Magazine* article entitled *Depth of Perception, Reception ... How Should Supply Chain Be Involved in Sustainability Initiatives?*

Supply Chain's specific participation and role in sustainability initiatives, whether fully embedded within product decision-making or peripherally inserting sustainability language requirements in contract clauses, or marginally endorsing and practicing behavioral changes, differs by facility and leadership personality. Most agree that distance and ignorance are unacceptable, particularly because Supply Chain functions as the product and service gatekeeper within an organization — or at least it should.

A joint survey of health care organizations conducted by Greenhealth Exchange and Healthcare Purchasing News in late summer found that Supply Chain, by and large, should be involved in sustainability initiatives (98 percent affirmative response), with many responding that sustainability should be a consideration for Supply Chain with a larger number saying it should be critical to decision-making five years from now.

Curiously, while 98 percent at least recognized Supply Chain should be involved in sustainability initiatives, only 57 percent of survey respondents stated they set sustainability goals specific to work in supply chain operations. Sixty-four percent of survey respondents reported that progress on those goals are routinely reported out via meetings, newsletters, electronic dashboards and other forms of communication, according to the results.

Mary Starr, vice president, Member Care, Greenhealth Exchange can't emphasize enough how important it is for Supply Chain to be ensconced in sustainability activities. "Supply chain represents significant spend from their organizations," Starr said. "A savvy supply chain professional would look for ways to 'double down' with some of that spend and identify opportunities that represent cost savings with community-based companies. Additionally, given the number of companies a supply chain professional works with, they also can facilitate connections where creative approaches can provide community benefit. As an example, depending on size, a health care facility's business for a product that is prepacked, or custom packed, additional assembly space may be required to service that hospital. That could represent a community benefit opportunity as well."

Supply Chain involvement in sustainability is critical at any organization, Starr insists. She likens it to Supply Chain's involvement in the management of surgical supplies, clinical specialty supplies (such as cardiology, orthopedics, etc.) and purchased services contracts.

"Supply chain has unique expertise that can significantly improve and hasten the work around sustainability at their organizations," Starr added. "The recognition that it is important needs to be established."

Unfortunately, the GX-HPN survey found that only 23 percent of respondents had a supply chain professional on their organization's sustainability committee. A sustainability committee or champion keeps opportunities and goals in the forefront, according to Starr, including developing a plan, identifying priorities, eliminating roadblocks and tracking and communicating progress.

"For health care professionals, every day brings a new priority, and without a champion or committee or clear direction from leadership that is continually bringing sustainability to the forefront, the efforts can easily be put aside," she added. "Because sustainability is often viewed as a nicety instead of a necessity, it isn't always given the same level of attention that other initiatives may get."

AHRMM

The "On Demand" Training below is available on the AHRMM site today.

*The Top Ten Leadership Traits to Lead the Way
What Competencies Separate Excellent Supply Chains
from the Rest?*

Publish Date: Nov. 21, 2018

Content Areas: [Leadership](#)

Tags: [Change Management](#), [CQO](#)

Formats: [On-Demand Recording](#)

Member Price: Free

Non-Member Price: \$99

CPE Credit: 1

Overview

We all question whether some health care supply chains outperform others, which competencies separate those supply chain professionals from the rest, if customers and financial markets appreciate the differences, and what business lessons are there for the health care industry. By following corporate industry-tested lessons in leadership performance that can apply to any supply chain, a health care organization can achieve optimized operating conditions. Documented evidence shows there are ten traits that result in excellent performance if they are demonstrated in an environment of collaboration and trust. This session will focus on the most pertinent traits and aspects of the business model for health care with applications that can positively benefit health care delivery and performance.

Learning Objectives

- Identify and analyze the ten leadership traits from leading businesses outside of health care.
- Explain how these lessons apply to quality and satisfaction of the patient and facilitate upstream to the distributors, manufacturers, and suppliers.
- Recognize what health care supply chain professionals need to do to be successful in the emerging marketplace with increasing demands on the health care industry.



KAHRMM

Kansas Association for Healthcare
Resource & Materials Management

Allied with the Kansas Hospital Association



2019 Membership Form

Active, voting memberships are available to persons professionally engaged in health care purchasing, resource or materials management; group purchasing organizations; as well as medical manufacturers, vendors or distributors. Membership may also be obtained by those professionals in other healthcare related settings not mentioned.

KAHRMM _____ \$45.00 _____ \$55.00 (after March 31, 2019) **Renewal or New Member** (circle)

KAHRMM is a chapter affiliate of AHRMM, and has been recognized as a diamond chapter, the highest designation, for 5 years straight.

KAHRMM / AHRMM One-check option: AHRMM membership is not required for KAHRMM membership; however, as a service to our membership, KAHRMM will coordinate your AHRMM membership renewal payment. Select your KAHRMM and AHRMM membership options, and send one check to KAHRMM for the total amount. When your AHRMM membership is due to renew, send your AHRMM membership renewal notice / invoice to the KAHRMM Treasurer and your AHRMM dues will be paid.

Note: Due to the initial AHRMM membership questionnaire, new AHRMM applicants are encouraged to join on-line at the AHRMM website (www.AHRMM.org). After your first year of AHRMM membership is complete, use the One-check option to renew your AHRMM membership.

AHRMM Membership Categories (Select one category - see AHRMM website for membership category descriptions)

Supply Chain Provider _____ \$165.00	Affiliate / Supplier _____ \$240.00	Military _____ \$165.00
Supply Chain Executive _____ \$220.00	Young Professional Associate _____ \$135.00	
Full-time Student _____ \$109.00	Retiree _____ \$109.00	

AHRMM FELLOW: Year Earned _____ AHRMM CMRP: Year Earned _____
Additional Certifications _____

TOTAL AMOUNT: _____ (total amount should include AHRMM dues if renewing AHRMM membership)

I hereby apply for membership in KAHRMM and/or AHRMM and certify that I meet the membership requirements.

Name: (please print) _____ **Title:** _____

Name of Hospital or Employer: _____

Address: _____ **City:** _____ **State:** _____ **Zip Code:** _____

Work Phone: _____ **Home Phone:** _____

Cell Phone: _____ **Fax Number:** _____

E-mail _____ **County** _____

Applicant's Signature: _____ **Date Submitted** _____

Hospital Employee: Y / N

Healthcare Vendor: Y / N

PLEASE MAKE CHECKS PAYABLE TO **KAHRMM**, AND MAIL TO:

Geary Community Hospital
Attn: Chrissy Fink, RN, CMRP
Materials Management
1102 St. Mary's Road
Junction City, KS 66441

