

# KAHRMM

Kansas Association for Healthcare  
Resource & Materials Management



## NOVEMBER 2018

### INSIDE THIS ISSUE:

- PRESIDENT'S MESSAGE
- KAHRMM CALENDAR OF EVENTS
- COST, QUALITY AND OUTCOMES (CQO)
- KAHRMM MEMBERSHIP
- HEALTHCARE SUPPLY CHAIN WEEK - HAYSMED
- HEALTHCARE SUPPLY CHAIN WEEK -  
MCPHERSON HOSPITAL
- AHRMM UPDATE
- KHA UPDATE: KHA CHARGE DATA REPORT NOW  
AVAILABLE
- KAHRMM MEMBERSHIP APPLICATION
- [KAHRMM MEMBERSHIP SPREADSHEET \(LINK\)](#)

### ***President's Message*** ***By Corey Schmidt***

KAHRMM Members,

It's that time of year when patients rush in to get their elective procedures done before the end of the year. What are you doing to prepare for higher census? It's a busy time of year, but it's important to look back and be thankful for what you have accomplished this year.

The KAHRMM board held a strategic planning meeting last December for the first time in many years, setting goals around increased membership, increased supplier engagement, fundraising, marketing to the C-suite, mentorships, and KHA group relations. Many of these goals are on the right track, while others have been slow to launch. We have a strong membership group. However, if anyone has ideas to enhance KAHRMM offerings, please reach out.

Other things KAHRMM accomplished this year:

- Summer session education moved to the new Hilton Garden Inn where we were impressed by the accommodations and have decided to host our 2019 education program there again.
- Our membership goal of increasing by 10 percent was achieved early this year and has grown to more than 120 members. The second piece of that goal is to retain at least 85 percent of our current membership, so there is still work to do.
- We also established a relationship with the K.U. supply chain student group that we hope will grow into an internship program with young professionals to fill healthcare supply chain roles in the future.

The KAHRMM Board works very hard to make the organization activities and membership affordable to members, including offering many events free of charge, as well as scholarships for members to attend educational events. I hope you consider coming to an event that you haven't attended before. Networking with colleagues is invaluable in your career growth.

Please take a moment to think about the great things you and your staff have accomplished over the last year. We forget to do that as we are typically thinking about the next thing on our agenda to tackle. We all do great work every day and rarely are recognized. So, take a moment and pat yourself on the back. Healthcare supply chain is evolving into a strategic partner that is counted on every day to keep our hospital sustainable. With that, I say THANK YOU!



## **2018 Calendar of Events**

**December (TBD)**  
**2019 Planning Meeting**

## **2019 Calendar of Events**

**January (TBD)**  
**First Quarter Board Meeting**  
**Hays**

**March 15-16**  
**Special Olympics Basketball Tournament**  
**Hays**

**June 9**  
**Second Quarter Board Meeting**  
**Salina**

**June 10**  
**Vendor Recognition and Drive for Education**  
**Salina**

**June 11**  
**Summer Education Sessions**  
**Salina**

**July 28-31**  
**AHRMM Conference**  
**San Diego, CA**

**August (TBD)**  
**Third Quarter Board Meeting**  
**Hays**

**October (TBD)**  
**National Healthcare Supply Chain Week**

**Oct. 9**  
**Fourth Quarter Board Meeting**  
**Wichita**

**October 10-11**  
**Central Plains Expo**  
**Wichita**

## ***Cost, Quality and Outcomes (CQO)***

The article below is a brief excerpt from the AHRMM website's *2018 AHRMM Cost, Quality, and Outcomes (CQO) Report on the Clinically Integrated Supply Chain* (Member-Only Access). For access to the entire article and many other CQO resources, you are encouraged to join AHRMM, so you can access the information on the [AHRMM website](#) anytime.

### ***Physician Alignment for Co-Management Success — HonorHealth***

Providing higher quality, cost effective patient care begins with physician alignment. HonorHealth created the structure through which employed and independent physicians could collaborate to co-manage various service lines and create care pathways across multiple settings. The supply chain organization provides executive and physician leadership with data on product efficacy, utilization, and cost to help guide decision making. In addition to supporting physician incentives, supply chain has raised the level of engagement with suppliers, moving beyond price to true partnerships.

### ***Improving the Patient Experience through Standardization — Intermountain Healthcare***

Intermountain Healthcare is committed to improving the health of the populations it serves and, whenever possible, keeping people out of the hospital. That requires close coordination across the full continuum of care and in some cases extending specialty services into rural communities. Supply chain supports the effort by 1) helping clinicians standardize on products and services that deliver a consistent and quality experience for patients no matter where they receive care and 2) extending its logistics capabilities beyond acute care hospitals into both communities and homes.

## ***Healthcare Supply Chain Week Recognition*** ***By Craig Rohleder***

HaysMed celebrated Healthcare Supply Chain Week by recognizing and rewarding the associates in the Materials Management department each day of the week with an edible reward. We began with "Donut Monday," moved on to "Candy Bar Tuesday," "Free Lunch Wednesday," "Gourmet Cookie Thursday," and we finished up with "Pizza Party Friday." We took the entire week to "Thank" the associates who work hard every single day to order, receive and deliver the products used on our patients daily.

## ***KAHRMM Membership*** ***By Craig Rohleder***

I am reaching out to any KAHRMM member who thinks they're ready to take on additional responsibility within KAHRMM. The KAHRMM Board and committee members can always use assistance from our members. I strongly encourage anyone who is considering it, to speak up now to help in 2019. Some possible volunteer opportunities are listed below:

- Assisting the education chair in setting up sessions or presenting at one of the sessions.
- Assisting with assembly of the monthly newsletter or writing an article for the newsletter.
- Helping during the Special Olympics Basketball Tournament in Hays in March.
- Volunteering to help with the Vendor Recognition and Drive for Education event.

Any help would be appreciated, and you may have some fun, while you're helping. Thank You.

## ***Healthcare Supply Chain Week Celebration*** ***By Mike Morgan***

McPherson Hospital had a great time celebrating Healthcare Supply Chain Week this year. The Materials Management and the Pharmacy departments teamed up to sponsor the hospital-wide "2018 Chili/Soup Cook-Off," along with a "Guess the Bandages Contest." The contests provided an opportunity to enlighten other health care workers about Healthcare Supply Chain, while having some fun.

The prize winners are below:

**First Place**—Jessica Hanson: Chili A "Trooper Ben Chili"

**Second Place**—Mike Morgan: Chili D "White Chicken Chili"

**Third Place**—Mary Kate Blankenship: Soup F "Chicken Gnocchi Soup"

**Fourth Place**—Mary Meisinger: Chili C "Traditional Chili with Beans"

**Fifth Place (2 way tie)**—Catarina Rziha: Chili B "Baked Chili" Abby Martens: Soup E "Split Pea with Bacon Soup"

Guess the bandages Jar Contest was won by Tabitha Weikle. She was closest to the correct number of 148. She won a \$15 gift card from Subway.

## AHRMM

Recently, in AHRMM's *Weekly Member Update* the Featured Member Benefit identified below was highlighted. The four part series presentation is free to AHRMM members, and only costs \$49 for non-members. It sounds like a great series for anyone interested in gaining more insight into the CQO movement and how CQO can benefit Healthcare Supply Chain professionals daily. For more information about this feature and many others, please go to the AHRMM website, <http://www.ahrmm.org/>. Thanks.

### ***Best Practices for Operating at the Intersection of Cost, Quality and Outcomes*** **A Four Part Series**

**Publish Date:** Oct. 30, 2018

#### **Content Areas:**

[Strategic Planning](#) | Tags: [Analytics](#), [Change Management](#), [Contracting](#), [CQO](#), [Reimbursement](#) |

**Formats:** [On-Demand Recording](#)

**Member Price:** Free | **Non-Member Price:** \$49

**CPE Credit:** .50 each

#### **Overview**

In this four part webinar series, AHRMM explores how supply chain leaders can transform CQO from a concept into a strategy. Each 30 minute webinar will dive into a different best practice including capturing and applying alternative data sets, establishing a clinically integrated supply chain, and creating an outcomes-based contracting strategy.

In the first webinar, you will learn why supply chain needs to evolve in the value-based care environment and the steps to become a clinically integrated supply chain. The second webinar breaks down new metrics that can be used to measure and improve upon CQO while walking through a supportive detailed example.

In the third webinar, hear from a physician as she discusses how to create a clinically integrated culture with physician engagement through a physician-led value analysis program. The final webinar takes contracting to the next level by looking at how to know if your organization is ready for outcomes-based contracting and a test model to follow when implementing the strategy. View all sessions or only one at your convenience.

This webinar series is presented by AHRMM's CQO Movement sponsor, Nexera, Inc.



#### **Learning Objectives**

- Part 1: Transformational Supply Chain Practices for a Value-Based Environment
- Part 2: Capturing and Applying Alternative Supply Chain Data Sets
- Part 3: Creating a Clinically Integrated Supply Chain Culture
- Part 4: Creating an Outcomes-Based Contracting Strategy

## ***KHA Update***

The article below was taken from the KHA's Nov 9th *Current Report*. For more information about the Charge Data Report and other KHA news and updates, please go to the Kansas Hospital Association website, <http://www.kha-net.org/>.

### ***KHA Charge Data Report Now Available*** ***By Sally Othmer***

(Nov. 16, 2018) – Kansas Hospital Association membership now has the opportunity to purchase a KHA Charge Data Report. Designed to facilitate charge master review, this analytic report can be used to benchmark individual facility's charges by procedure against regional and state averages. The data source for the report is the KHA outpatient discharge data. Only those facilities participating in the outpatient data collection program have access to the report.

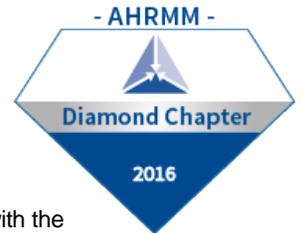
The current report includes outpatient visits from July 2017 – June 2018. The report is provided in an Excel file that includes purchasing hospital, region and state reports with comparisons by bed-size and hospital type. The cost of the report is \$1,200. Please contact [Sally Othmer](#) at (785) 233-7436, for additional information.



# KAHRMM

Kansas Association for Healthcare  
Resource & Materials Management

Kansas Hospital Association



Allied with the

## 2018 Membership Form

Active, voting memberships are available to persons professionally engaged in health care purchasing, resource or materials management; group purchasing organizations; as well as medical manufacturers, vendors or distributors. Membership may also be obtained by those professionals in other healthcare related settings not mentioned.

KAHRMM \_\_\_\_\_ \$45.00 \_\_\_\_\_ \$55.00 (after March 31, 2018) **Renewal or New Member** (circle)

KAHRMM is a chapter affiliate of AHRMM, and has been recognized as a diamond chapter, the highest designation, for 5 years straight.

**KAHRMM / AHRMM One-check option:** AHRMM membership is not required for KAHRMM membership; however, as a service to our membership, KAHRMM will coordinate your AHRMM membership renewal payment. Select your KAHRMM and AHRMM membership options, and send one check to KAHRMM for the total amount. When your AHRMM membership is due to renew, send your AHRMM membership renewal notice / invoice to the KAHRMM Treasurer and your AHRMM dues will be paid.

Note: Due to the initial AHRMM membership questionnaire, new AHRMM applicants are encouraged to join on-line at the AHRMM website ([www.AHRMM.org](http://www.AHRMM.org)). After your first year of AHRMM membership is complete, use the One-check option to renew your AHRMM membership.

**AHRMM Membership Categories** (Select one category - see AHRMM website for membership category descriptions)

Supply Chain Provider \_\_\_\_\_ \$165.00      Affiliate / Supplier \_\_\_\_\_ \$240.00      Military \_\_\_\_\_ \$165.00  
Supply Chain Executive \_\_\_\_\_ \$220.00      Young Professional Associate \_\_\_\_\_ \$135.00  
Full-time Student \_\_\_\_\_ \$109.00      Retiree \_\_\_\_\_ \$109.00

AHRMM FELLOW: Year Earned \_\_\_\_\_      AHRMM CMRP: Year Earned \_\_\_\_\_  
Additional Certifications \_\_\_\_\_

**TOTAL AMOUNT:** \_\_\_\_\_ (total amount should include AHRMM dues if renewing AHRMM membership)

I hereby apply for membership in KAHRMM and/or AHRMM and certify that I meet the membership requirements.

Name: (please print) \_\_\_\_\_ Title: \_\_\_\_\_

Name of Hospital or Employer: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Work Phone: \_\_\_\_\_ Home Phone: \_\_\_\_\_

Cell Phone: \_\_\_\_\_ Fax Number: \_\_\_\_\_

E-mail \_\_\_\_\_ County \_\_\_\_\_

Applicant's Signature: \_\_\_\_\_ Date Submitted \_\_\_\_\_

Hospital Employee: Y / N

Healthcare Vendor: Y / N

PLEASE MAKE CHECKS PAYABLE TO **KAHRMM**, AND MAIL TO:

Geary Community Hospital  
Attn: Chrissy Fink, RN, CMRP  
Materials Management  
1102 St. Mary's Road  
Junction City, KS 66441

