



KAHRMM

Kansas Association for Healthcare
Resource & Materials Management



JUNE 2018

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President's Message ***By Corey Schmidt***

Dear KAHRMM Members,

Thank you to everyone who came out for yet another successful Summer Session event in Salina! We enjoyed a great central Kansas June day during our annual drive for education, followed by some great educational sessions and networking with colleagues from around the state. It takes a team to pull off this event every year, and everyone did a great job! If you were not able to make it to Salina, mark your calendars now for Central Plains Expo in Wichita this fall. We also will have a lunch and learn upcoming in Salina focused around lean in healthcare. KAHRMM continues to strive to offer great education and networking opportunities to the members. If you would like to help continue this mission, please reach out to Craig Rohleder or myself. Board member elections will be here before we know it. Serving on the board is a rewarding opportunity. You get to know members from around the state and improve the healthcare supply chain!!

Calendar of Events

Aug. 12-15
National AHRMM Conference
Chicago, IL

Sept. 6-7
KHA Annual Convention and Tradeshow
Sheraton Overland Park |
Overland Park Convention Center

Sept. 14
Board Meeting
Salina

Sept. 14
Lunch & Learn
Salina

Oct. 3
Board Meeting
Wichita

Oct. 4-5
Central Plains Expo
Wichita

October
National Healthcare Supply Chain Week



Cost, Quality and Outcomes (CQO) ***Submitted By Craig Rohleder***

The following article is an excerpt of a case study, taken from the [AHRMM website](#). For the complete article and to receive additional CQO information, you can become an AHRMM member. Please visit the AHRMM website and sign up.

Streamline and Re-Define Supplier Relationships to Promote Risk Sharing, Add Value, and Reduce Costs in the Perioperative Function

July 31, 2016

Fairview Health Services and Medtronic

PROBLEM SUMMARY: As supply chain professionals seek opportunities to add value to the continuum of care through the transition from a fee-for-service model to a risk-based model, they look to their suppliers to provide solutions focused on improving outcomes and lowering the total cost of patient care.

METHOD: The changing landscape of health care dictates supplier partnerships that can provide more than just lower prices. The change calls for increased transparency, data sharing, trust and increased value-added services. This leading practice discusses strategies shared by both supply chain executives and suppliers that promote risk sharing, reduction in episode spend, and most importantly improved quality and safety outcomes.

MEANS: Collaboration between the hospital and vendor partner is executed in a three-phase process, focusing on clinical, operational and economic elements.

The work is accomplished through a combined approach with a dedicated team of a clinical specialist, data analyst, and project management/ LEAN expert partnering with each individual hospital's staff.

TOOLS: Analytics, Management of Change – Steps to Sustainability

HOW DOES YOUR EXAMPLE ADDRESS THE ISSUE FROM A CQO PERSPECTIVE?

As reform pressures continue to mount, the health care industry is rapidly shifting from “pay for volume” to “pay for value” business models. In fact, CMS projects that by 2018, bundled payments will be applied to 50 percent of all diagnosis-related groups, while 90 percent of all remaining fee-for-service care will be tied to patient outcomes.

Hospitals have successfully adopted a value-based approach to perioperative care – their highest area of spend. Each has implemented and sustained holistic performance improvement initiatives that are reducing costs by 15 percent or more. These organizations have overcome key obstacles and have achieved key successes – from initial implementation through to ongoing data analysis.

KAHRMM Membership ***By Craig Rohleder***

Membership continues to increase each month, as you can see by the attached membership list. You all have done a great job of getting our message out. Many of you have taken the initiative and asked others to join, or you sponsored new members. Thank you for all of your efforts.

Now, I want to focus on the upcoming KAHRMM elections. This year, we will be voting for two replacements for board members whose terms end on Dec 31. We also will be voting on a president elect for next year. If you have a desire to make a difference and you're willing to step up, please consider running when election time gets here.

More information on the board elections will be coming soon.

[AHRMM Membership](#)

Be sure to mark your calendars and join other AHRMM members for the [2018 National Conference](#), Aug. 12-15, at the McCormick Place Convention Center in Chicago, IL. This year's theme is, *Innovate. Engage. Connect.*

The AHRMM Conference and Exhibition is an excellent educational opportunity. It's also an efficient way to meet with key players in the many areas of health care supply chain. As stated on the AHRMM website, "Together, we will be expanding our collective understanding of how to advance supply chain strategy and effectively manage the quality and affordability of care."

You can expect four days of insightful and inspiring keynotes, practical and relevant learning labs and an energized exhibit hall showcase with product presentations that can help support the needs of the patient."

Make your plans to attend, today.



In the United States, more than 60 million people - one in five Americans - live in rural and frontier communities. In Kansas, one in three individuals live in rural areas. Out of the 127 hospitals in Kansas, the United States Census Bureau designates 102 of them as rural.

Kansas rural hospitals serve more than 900,000 Kansans. They provide care 24 hours a day, seven days a week, 365 days a year. They assure Kansans receive the right care, at the right place, at the right time. They not only care for the health of their communities, but also contribute to the economic fiber of those communities.

Hospitals and health systems are among the state's largest employers and a vital part of the Kansas economy. Annually, Kansas hospitals employ approximately 84,000 people or 4.3 percent of all job holders in the state. Kansas hospitals support the creation of an additional 69,000 jobs in other businesses and industries. Kansas hospitals have a total employment impact of more than 153,000 jobs.

Rural hospitals provide their communities with a remarkable array of quality health care services including emergency, primary, chronic and long-term care, as well as home health, hospice and assisted living. Their relationships with referral and urban hospitals, as well as physician specialists assure access to higher levels of care when those are needed.

The Kansas Hospital Association is a voluntary, non-profit organization existing to be the leading advocate and resource for members. KHA includes 221 member facilities, of which 124 are full-service, community hospitals. Founded in 1910, KHA's vision is "Optimal Health for Kansans."

We encourage you to join us on Nov. 15, 2018, to "Celebrate the Power of Rural" and bring to light the unique health care needs that rural citizens face and to showcase the efforts of rural health care providers. Events recognizing National Rural Health Day and "Celebrating the Power of Rural" are being planned throughout the Nation. Today's rural health care providers are faced with new challenges and fewer resources to address those challenges.

Visit www.PowerofRural.org for a complete listing of news/events and ways to celebrate National Rural Health Day and the Power of Rural.

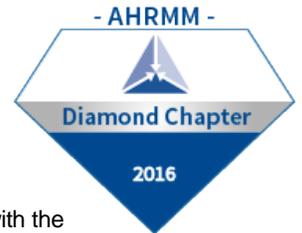
Want to help us make a difference for more than 60 million people living in rural America? We're transforming National Rural Health Day into a year-long commitment to bring collective focus to specific health care issues facing rural communities. We're asking all rural health stakeholders to inspire communities to address and resolve their most challenging population health issues. We're asking you to begin new conversations about the power of pioneering rural partnerships and [Take the Pledge to Partner!](#)



KAHRMM

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Resource & Materials Management

Kansas Hospital Association



Allied with the

2018 Membership Form

Active, voting memberships are available to persons professionally engaged in health care purchasing, resource or materials management; group purchasing organizations; as well as medical manufacturers, vendors or distributors. Membership may also be obtained by those professionals in other healthcare related settings not mentioned.

KAHRMM _____ \$45.00 _____ \$55.00 (after March 31, 2018) **Renewal or New Member** (circle)

KAHRMM is a chapter affiliate of AHRMM, and has been recognized as a diamond chapter, the highest designation, for 5 years straight.

KAHRMM / AHRMM One-check option: AHRMM membership is not required for KAHRMM membership; however, as a service to our membership, KAHRMM will coordinate your AHRMM membership renewal payment. Select your KAHRMM and AHRMM membership options, and send one check to KAHRMM for the total amount. When your AHRMM membership is due to renew, send your AHRMM membership renewal notice / invoice to the KAHRMM Treasurer and your AHRMM dues will be paid.

Note: Due to the initial AHRMM membership questionnaire, new AHRMM applicants are encouraged to join on-line at the AHRMM website (www.AHRMM.org). After your first year of AHRMM membership is complete, use the One-check option to renew your AHRMM membership.

AHRMM Membership Categories (Select one category - see AHRMM website for membership category descriptions)

Supply Chain Provider _____ \$165.00 Affiliate / Supplier _____ \$240.00 Military _____ \$165.00
Supply Chain Executive _____ \$220.00 Young Professional Associate _____ \$135.00
Full-time Student _____ \$109.00 Retiree _____ \$109.00

AHRMM FELLOW: Year Earned _____ AHRMM CMRP: Year Earned _____
Additional Certifications _____

TOTAL AMOUNT: _____ (total amount should include AHRMM dues if renewing AHRMM membership)

I hereby apply for membership in KAHRMM and/or AHRMM and certify that I meet the membership requirements.

Name: (please print) _____ Title: _____

Name of Hospital or Employer: _____

Address: _____ City: _____ State: _____ Zip Code: _____

Work Phone: _____ Home Phone: _____

Cell Phone: _____ Fax Number: _____

E-mail _____ County _____

Applicant's Signature: _____ Date Submitted _____

Hospital Employee: Y / N

Healthcare Vendor: Y / N

PLEASE MAKE CHECKS PAYABLE TO KAHRMM, AND MAIL TO:

Geary Community Hospital
Attn: Chrissy Fink, RN, CMRP
Materials Management
1102 St. Mary's Road
Junction City, KS 66441

