

KAHRMM

Kansas Association for Healthcare
Resource & Materials Management



SPECIAL EARLY SPRING EDITION

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President's Message

By Corey Schmidt

Dear KAHRMM Members,

I hope everyone is enjoying the beautiful spring weather we are finally getting recently. With that comes the chance to dust off those golf clubs and start practicing for our upcoming summer session scramble. This is our annual fundraiser, so be sure to put it on your calendar, invite your vendors, and plan to have a great time networking and learning at this two-day event in Salina. Watch your email for more information and registration details coming soon. KAHRMM is great because of its members. I know it is becoming harder to get away from your facilities, but the relationships built through KAHRMM can pay for itself many times over. We work to make all of our events as budget friendly as possible for members. We also have scholarships you can apply for to use for any educational event or certification reimbursement. Reach out to me with any questions. I hope to see you all in June!

Calendar of Events

- June 10**
Second Quarter Board Meeting
Salina
- June 11**
Vendor Recognition and Drive for Education
Salina
- June 11-12**
Summer Education Sessions
Salina
- Aug. 12-15**
National AHRMM Conference
Chicago, IL
- Sept. 6-7**
KHA Annual Convention and Tradeshow
Sheraton Overland Park |
Overland Park Convention Center
- Sept. 14**
Board Meeting
Salina
- Sept. 14**
Lunch & Learn
Salina
- Oct. 7-13**
Healthcare Supply Chain Week
- Oct. 3**
Board Meeting
Wichita
- Oct. 4-5**
Central Plains Expo
Wichita
- TBA**
National Healthcare Supply Chain Week



CQO

By Craig Rohleder

The CQO Movement is forcing – in a good way – Healthcare Supply Chain Professionals to look at aspects of our job differently. Many would call it a paradigm shift, from focusing only on the lowest price, to focusing on the best patient care at the most affordable price. The information below was taken from the [AHRMM website](#). I encourage you all to become AHRMM members, so you will receive new, up-to-date information as it comes available.

What is CQO?

The AHRMM [Cost, Quality, and Outcomes Movement](#) refers to the intersection of cost, quality and outcomes, and a more holistic view of the correlation between cost (all costs associated with delivering patient care and supporting the care environment), quality (patient-centered care aimed at achieving the best possible clinical outcomes), and outcomes (financial reimbursement driven by outstanding clinical care at the appropriate costs) as opposed to viewing each independently.

History and Evolution of the CQO Movement

The ever-changing economy, cuts in Medicare reimbursements, and the passage and upholding of the Affordable Care Act have put pressure on hospitals and health care organizations to reduce costs and improve patient outcomes without sacrificing the quality of care. Healthcare executives increasingly recognize their organization's success relies on the performance and effectiveness of the supply chain, which will play an even more critical role as the industry responds to health care reform. From today's rapidly shifting health care landscape, a new model for health care operations and delivery is emerging - one that heralds a new era of unprecedented opportunities for the supply chain profession.

Historically, supply chain has done a good job of overseeing and managing expenses for hospitals, including both the price paid for supplies and the processes associated with the procure-to-pay cycle. Supply chain professionals have made great strides over the years in developing strategies that streamline operations and maximize resources.

However, looking at supply chain costs alone is neither effective nor realistic in the new health care model. Hospitals and health care systems need to understand total costs – cost of ownership of supplies, cost of procedures, cost of delivered care, which are all dependent upon quality and outcomes, which in turn determine reimbursement levels. All of these must be taken into account, fully processed and comprehended in order for the supply chain to deliver on its full potential to help health care delivery organizations thrive and succeed in the new health care landscape. The intersection of cost, quality and outcomes is where the supply chain can most effectively improve the quality and affordability of health care.

A Time for Change

By Mike Morgan, CMRP

As many of you know, I switched employers about a year ago at age 55 and having been employed by my previous employer for 28 ½ years. I knew I wasn't as happy as I wanted to be, but was scared to death about switching jobs at my age. Leaving my secure nest was just a crazy thought. I knew I needed a change, but security out-weighed the gamble.

I thought I was tired of health care in general. I was actually looking for a career change in another field. By chance, one day while driving back from my sister's funeral in Mississippi, I found out that my current employer was looking for a director of materials management. I thought the move would fulfill some of the things I needed to change in my life, so I applied. It wasn't until I interviewed that I realized this might be a good fit for me.

They wanted to fill a position that hadn't been filled in a while, and needed someone to help them with that. During the interview, it occurred to me what I really wanted beside some changes in my life was challenges to test me again as a professional and as a person. The hospital had some challenges that they needed resolved, and I felt that I needed the challenge to prove my worth again as a career person in healthcare supply chain and logistics.

After a year at my new hospital, seeing the progress we've made and still seeing challenges ahead, I feel totally revitalized in my life and career. I look forward again to doing my job, and I am glad I took that leap of faith, even though admittedly it scared the h#ll out of me at the time.

As we all know, health care is an industry that is all about change. It is a constant evolving job, and if you are not willing or reluctant to change, it can drive you crazy.

I guess I am writing this to let people know that change can be good and rewarding. I realize that it might not be for everyone, but it has been great so far for me. If reading this helps anyone facing the same point in their life or career, then it was worth my effort.

KAHRMM Membership ***By Craig Rohleder***

Hello Again KAHRMM Members,

I would like to start by saying "Thank You" to all of our returning KAHRMM members from previous years and to our brand new members who signed up this year. I also want to say "Thank You" to all of you who took the challenge to go out and actively recruit new members working in our profession. Due to your actions, our numbers have grown from 22 on Jan. 1 to 66 as of April 12. That is respectable growth. Additionally, I have heard that we may have "a lot" of new members who will be joining KAHRMM very soon. I hope to have some more news on that next month.

We all know how important it is for new members to join our group. However, it is equally as important to welcome those new members and make them feel like active, viable parts of the organization. This is where the challenge again lies with experienced and veteran KAHRMM members and leaders. We have to actively work to welcome these new members by inviting them to take on a role in KAHRMM that will use their strengths and allow them to learn what KAHRMM is about. Please work with our president and the board to reach out to one or two of these new members and ask them to help on KAHRMM projects throughout the year.

Reasons to Join KAHRMM

- 1. Professional Development.** KAHRMM offers professional development via workshops, publications and information easily accessible on the KAHRMM website. Members stay informed of industry trends in the rapidly changing healthcare environment.
- 2. Networking.** KAHRMM provides numerous opportunities to connect with others in both professional and social settings through Lunch and Learns, Vendor Trade Shows, Committee Meetings, as well as Annual Conferences throughout the state.
- 3. Scholarships.** KAHRMM provides numerous scholarships for members to attend chapter (state) and national educational events.
- 4. Leadership Growth.** KAHRMM provides development opportunities for healthcare supply chain professionals through chapter leadership and committee membership.
- 5. Mentoring.** KAHRMM provides opportunities for members to mentor individuals new to the field of healthcare supply chain. Members also share their knowledge and expertise during educational functions throughout the year.
- 6. Broaden your knowledge.** KAHRMM provides a conduit to the national organization, AHRMM, allowing members access to webinars, publications, listservs, knowledge center and open forums at the national level.
- 7. Community Service.** KAHRMM strongly believes in sharing its resources of time, talent and treasure. Members volunteer annually to staff the Special Olympics State Basketball Tournament. The chapter also provides ongoing support of Project Perfect World through annual donations of supplies and equipment.
- 8. Diamond Chapter.** KAHRMM has maintained AHRMM's highest chapter recognition level for the last four years with active participation in providing education and information to its members.

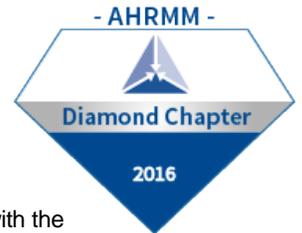
Become a part of this strong community of dedicated Kansas healthcare supply chain leaders!



KAHRMM

Kansas Association for Healthcare
Resource & Materials Management

Kansas Hospital Association



Allied with the

2018 Membership Form

Active, voting memberships are available to persons professionally engaged in health care purchasing, resource or materials management; group purchasing organizations; as well as medical manufacturers, vendors or distributors. Membership may also be obtained by those professionals in other healthcare related settings not mentioned.

KAHRMM _____ \$45.00 _____ \$55.00 (after March 31, 2018) **Renewal or New Member** (circle)

KAHRMM is a chapter affiliate of AHRMM, and has been recognized as a diamond chapter, the highest designation, for 5 years straight.

KAHRMM / AHRMM One-check option: AHRMM membership is not required for KAHRMM membership; however, as a service to our membership, KAHRMM will coordinate your AHRMM membership renewal payment. Select your KAHRMM and AHRMM membership options, and send one check to KAHRMM for the total amount. When your AHRMM membership is due to renew, send your AHRMM membership renewal notice / invoice to the KAHRMM Treasurer and your AHRMM dues will be paid.

Note: Due to the initial AHRMM membership questionnaire, new AHRMM applicants are encouraged to join on-line at the AHRMM website (www.AHRMM.org). After your first year of AHRMM membership is complete, use the One-check option to renew your AHRMM membership.

AHRMM Membership Categories (Select one category - see AHRMM website for membership category descriptions)

Supply Chain Provider _____ \$165.00 Affiliate / Supplier _____ \$240.00 Military _____ \$165.00
Supply Chain Executive _____ \$220.00 Young Professional Associate _____ \$135.00
Full-time Student _____ \$109.00 Retiree _____ \$109.00

AHRMM FELLOW: Year Earned _____ AHRMM CMRP: Year Earned _____
Additional Certifications _____

TOTAL AMOUNT: _____ (total amount should include AHRMM dues if renewing AHRMM membership)

I hereby apply for membership in KAHRMM and/or AHRMM and certify that I meet the membership requirements.

Name: (please print) _____ Title: _____

Name of Hospital or Employer: _____

Address: _____ City: _____ State: _____ Zip Code: _____

Work Phone: _____ Home Phone: _____

Cell Phone: _____ Fax Number: _____

E-mail _____ County _____

Applicant's Signature: _____ Date Submitted _____

Hospital Employee: Y / N

Healthcare Vendor: Y / N

PLEASE MAKE CHECKS PAYABLE TO **KAHRMM**, AND MAIL TO:

Geary Community Hospital
Attn: Chrissy Fink, RN, CMRP
Materials Management
1102 St. Mary's Road
Junction City, KS 66441

