



## Smart decisions start with data-driven insights

For your health care organization to thrive, financial and operational decisions must be powered by reliable data. As part of our mission to be your leading advocate and resource, Kansas Hospital Association is pleased to offer a full suite of Data Services to you and your team.

From market share and utilization trends to financial insights, workforce turnover and salary data, clinical quality data and more, our Data Services bring actionable information. These reports, most of which are available at no additional cost, provide a view of your organization's performance across a wide variety of measures. All our reporting tools provide comparative analysis with other hospitals like yours.

*Join fellow KHA member hospitals using **KHA Data Services** to drive better business decisions. With access to the right information at the right time, you can illuminate the path to more effective operations, more productive team members, higher clinical quality and a healthier bottom line.*

More information about KHA Data Services is available on the back. For a deeper level of data to drive your decisions, call **(785) 233-7436** today or go to [kha-net.org/Data](http://kha-net.org/Data).

In addition to the Data Services outlined on the back page, we provide the following publications and resources to further support KHA members:

### **KHA e-Newsletters**

Daily, weekly and quarterly communications to keep you in the know

### **KHA Websites**

[kha-net.org](http://kha-net.org) for a wealth of information related to critical issues, advocacy efforts, educational events and more

[khastat.org](http://khastat.org) for reports on hospital characteristics, utilization, workforce and finances

[hidianalyticadvantage.com](http://hidianalyticadvantage.com) for market share, patient origin and utilization reports to support strategic planning

[myQHi.org](http://myQHi.org) to benchmark quality, finance, workforce and patient satisfaction performance with peers

[kansashealthmatters.org](http://kansashealthmatters.org) for community health-related statistical data and local resources

[kshealthjobs.net](http://kshealthjobs.net) where hospitals can post jobs, and job seekers can post resumes

# KHA Member Data Services At-A-Glance

Data Service	Data Delivered	Update Frequency	Associated Fee*	Website	Contact Person
<b>INPATIENT &amp; OUTPATIENT DATA</b>					
KHA Data Submission	• Inpatient and outpatient data through Health Industry Data Institute (HIDI)	Monthly	No cost to KHA members	<a href="http://hidionline.com/HIDINet">hidionline.com/HIDINet</a>	Dee Lewis <a href="mailto:dlewis@kha-net.org">dlewis@kha-net.org</a>
KHA Hospital Reports at Advantage Optics	• Market share • Patient origin • Utilization trend reports	Quarterly	No cost to KHA members	<a href="http://hidianalyticadvantage.com">hidianalyticadvantage.com</a>	Sally Othmer <a href="mailto:sothmer@kha-net.org">sothmer@kha-net.org</a>
KHA Data Sets & Special Requests	• Limited data sets in MS Access (relational tables) • Customized special requests	Full fiscal year, interim fiscal year, or quarterly	Reduced KHA member fee	<a href="http://kha-net.org/Data">kha-net.org/Data</a>	Sally Othmer <a href="mailto:sothmer@kha-net.org">sothmer@kha-net.org</a>
<b>UTILIZATION</b>					
Monthly Utilization Report (MUR)	• Kansas/Missouri hospital statistics through Analytic Advantage® PLUS	Monthly	No cost to KHA members	<a href="http://hidianalyticadvantage.com">hidianalyticadvantage.com</a>	Sally Othmer <a href="mailto:sothmer@kha-net.org">sothmer@kha-net.org</a>
<b>SALARY &amp; WORKFORCE SURVEYS</b>					
Health Alliance of MidAmerica Compensation and Benefit Reports	• Compensation/benefits for health care executives, physicians, mid-level practitioners, 400+ related positions • Customize by facility type, size, region	Annually and Mid Year	No cost to KHA members	<a href="http://gallaghersurveys.com">gallaghersurveys.com</a>	Sally Othmer <a href="mailto:sothmer@kha-net.org">sothmer@kha-net.org</a>
KHA Workforce Reports	• Vacancy/turnover rates for more than 30 high-turnover hospital and clinic positions	Annually	No cost	<a href="http://khastat.org">khastat.org</a>	Sally Othmer <a href="mailto:sothmer@kha-net.org">sothmer@kha-net.org</a>
<b>FINANCE</b>					
Medicare Payment and Quality Reporting Impact Reports and Summaries	• Hospital-specific impact analyses highlighting Medicare payment provisions for inpatient, outpatient, rehab, psych, home health, LTC and SNF • Analysis of quality-based reporting for VBP, readmits and HAC • Legislative advocacy analysis • Specialized reports	As released	No cost to KHA members	<a href="http://hidianalyticadvantage.com">hidianalyticadvantage.com</a>	Shannan Flach <a href="mailto:sflach@kha-net.org">sflach@kha-net.org</a>
Medicare Provider Analysis and Review (MEDPAR)	• Comprehensive pricing report based on Medicare claims	Annually	No cost to KHA members	<a href="http://hidianalyticadvantage.com">hidianalyticadvantage.com</a>	Dee Lewis <a href="mailto:dlewis@kha-net.org">dlewis@kha-net.org</a>
<b>QUALITY, FINANCE, WORKFORCE &amp; PATIENT SATISFACTION</b>					
QHi Benchmarking	• Web-based, multi-state benchmarking for rural hospitals/clinics • 300+ measures for: - Clinical/Quality - Financial/Operational/Productivity - Employee Contribution - Patient Satisfaction • Dashboard, best practice, customized and scheduled reports	Monthly	Free to all Kansas hospitals (funded by the Kansas Office of Rural Health)	<a href="http://MyQHi.org">MyQHi.org</a>	Stu Moore <a href="mailto:smoore@kha-net.org">smoore@kha-net.org</a> Sally Othmer <a href="mailto:sothmer@kha-net.org">sothmer@kha-net.org</a>

\* For participating KHA member hospitals.



Kansas Hospital  
ASSOCIATION

For more information, call **(785) 233-7436**

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